

**Agenda Summary**  
**May 14, 2025**

**Agenda Item No. A-2**

**Bid Award – 2026 Tandem Dump Trucks (2 vehicles)**

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**Summary:** The Town received three quotes for the replacement of the Highway Department's two (2) 2015 Tandem Dump / Plow Trucks, including winter maintenance that are scheduled in the equipment fund for replacement in FY27. Results are as follows:

	Quoted Price	Trade In	Tarriiff Impact	Net Cost	Lead Time (estimated)
R.R. Charlebois, Inc	\$295,250	N/A	Included to 5/30/25	\$295,250	18-24 mo.
Allegiance Trucks	\$293,315	N/A	\$3900	\$297,215	18-24 mo.
Transeastern Truck Ctrs, LLC	\$298,698	N/A	included	\$298,698	18-24 mo.

Of the three bids received, R.R. Charlebois was the lowest in price. They quoted a Western Star 47x ca and chassis in the amount of \$177,750 and including the body and plow package from Viking -Cives in the amount of \$117,500. All three dealers are not willing to provide a value for trade-in of the existing 2015 trucks at this time given their age and that they would not take receipt of the trade-ins for 18-24 months.

Given we can anticipate at least 18 months of lead time before taking delivery of a completed truck, these trucks are proposed to be awarded now in an effort to lead-in to delivery in FY27. This will avoid having to run the 2015 trade in trucks for a winter or two beyond their scheduled replacement. Historically we have been able to bid and take delivery of a tandem dump in a few months.

An additional reason to award now is to avoid the 2027 model year trucks. We understand from the dealers that the 2027 trucks will be held to more stringent federal emissions standards, causing an ~\$30k price increase as well as the risk associated with being a first-generation product with significant technological modifications.

The proposed lead-in approach would require the Town to make payment on the cab and chassis (~\$178k each) in FY26, before they advance to the building of the dump body and plow kit, then the balance to be paid when the truck is completed, anticipated to be FY27. The warranty period on the new trucks will reset once the Town takes receipt of the completed vehicle.

**Town Plan & Policy Impact:** N/A

**Fiscal & HR Impact:** These two tandem dump trucks are scheduled for replacement in the Equipment Fund in FY 27. An amount of \$250k is budgeted for these trucks.

It is estimated Public Works Admin and Highway Superintendent have appx. 10 hours combined into soliciting and administering the purchase of these trucks.

**Recommendation:** Move to approve the award of two (2) Western Star 47x Tandem Dump Trucks to R.R. Charlebois of Milton, VT in the amount of \$295,250 each, to authorize the Town Manager to sign a Purchase and Sales Agreement, and to authorize the Town Manager to negotiate trade in of the two 2015 trucks at the time of delivery, or to dispose of in an alternative way.